

**Wright State University  
Approval of Contracts \$500,000 and Above**

**April 17, 2014**

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
<u>Barnes &amp; Noble</u>	Reimbursement from Wright One Card operation to Barnes & Noble Bookstore for charges made by students to their One Card from use in bookstores at Main and Lake	\$750,000	\$1,000,000	7/01/12-1/31/16

The Dayton and Lake campus bookstores are operated by Barnes & Noble Bookstore Inc. (B&N). B&N allows students to pay for their books and classroom supplies using the Wright One Card (a debit card). An annual purchase order is created to reimburse B&N for sales made utilizing the Wright One Card during the fiscal year. WSU simply acts as a conduit as the funds are already on deposit with the University. The costs above includes reimbursement of Wright One Card usage at the Dayton and Lake Campus bookstores. The amount for FY 14/15 is not expected to exceed \$750,000 as more customers are using personal charge/debit cards.

**Wright State University  
Approval of Contracts \$500,000 and Above**

**April 17, 2014**

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	--------------------------------	--------------------------------	--------------------------

<u>Interstate Gas</u>	Natural Gas Requirements for Main & Lake Campus, and Nutter Center	\$697,596	\$554,335	9/01/12-8/31/16
-----------------------	---	-----------	-----------	-----------------

WSU purchases natural gas through a competitive bidding process and buys a portion of its future needs when rates are low. Pricing is based on actual average monthly usage with 70% of quantities committed by a futures buying agreement. For FY 14/15, based on adjustments due to the completion of Phase 2 HB7, spend is not expected to exceed \$697,596.

Natural gas prices are on the climb, demand is ever increasing. Estimations are based on the projection consumption savings in Phase 2 of House Bill 7 project to date, including lighting ECMs. These projections do not include the effect of being in construction on 2 new buildings or the additional square footage that may be added. Energy models for these buildings will likely have an impact for FY 15/16.

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	--------------------------------	--------------------------------	--------------------------

<u>Delta Dental</u>	Dental Insurance for Employees and Dependents	\$1,800,000	\$1,800,000	7/01/14-6/30/15
---------------------	--	-------------	-------------	-----------------

Wright State University purchases self-funded dental coverage as part of the Inter-University Purchasing Council Consortium contract. The carrier for this coverage is Delta Dental Plan of Ohio. Coverage is available for eligible employees who elect enrollment and their qualifying dependents. Employees pay a portion of the cost on a pre-tax payroll deduction basis. The coverage provides benefits for such items as dental cleanings, examinations, x-rays, restorative work like fillings and crowns, and orthodontia for children under the age of nineteen. Employees share in the cost of these services through co-payments and deductibles. The cost of this coverage for FY 14/15 is not expected to exceed \$1,800,000.

Contact: Shari Mickey-Boggs x3589

**Wright State University  
Approval of Contracts \$500,000 and Above**

**April 17, 2014**

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	------------------------------------	------------------------------------	------------------------------

<u>Minnesota Life</u>	Group Life Insurance and AD&D	\$650,000	\$650,000	7/01/12-12/31/16
-----------------------	-------------------------------	-----------	-----------	------------------

Wright State University purchases group term life insurance and accidental death and dismemberment coverage as part of the Inter-University Purchasing Council Consortium contract (ending December 2016). The carrier for this coverage is the Minnesota Life Insurance Company. Coverage is provided to eligible employees. The cost of this coverage for FY 14/15 is not expected to exceed \$650,000.

Contact: Shari Mickey-Boggs x3589

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	------------------------------------	------------------------------------	------------------------------

<u>Ebsco Publishing</u>	Periodical Subscription Services Dunbar Library	\$875,000	\$800,000	9/01/14-8/31/15
-------------------------	---	-----------	-----------	-----------------

This contract was initially executed in August 2012. It may be renewed by mutual agreement on an annual basis. Acquisitions are not expected to exceed \$875,000 for the twelve month period.

**Wright State University  
Approval of Contracts \$500,000 and Above**

April 17, 2014

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	--------------------------------	--------------------------------	--------------------------

<u>Alpha &amp; Omega</u>	Custodial Services	\$800,000	\$766,500	7/01/14-6/30/15
--------------------------	--------------------	-----------	-----------	-----------------

The custodial services contract was originally executed in 2007 with one year renewals by mutual agreement. Minimum wage adjustments as well as modifications to the scope of work have increased the annual contract amount. The cost of this service is not expected to exceed \$800,000 for FY 14/15.

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	--------------------------------	--------------------------------	--------------------------

<u>Chartwells</u>	Hospitality - Food Services	\$4,800,000	\$5,725,000	7/01/13-6/30/23
-------------------	-----------------------------	-------------	-------------	-----------------

The current University Dining Services contractor, Chartwells, was hired by the University to manage and operate the University's food service program on a commission based contract. A formal bid process resulted in a new contract effective July 1, 2013. This purchase order is simply forwarding on to Chartwells the student meal plan, flex dollars, and university department catering charges spent at Hospitality Services locations.

0

**Wright State University  
Approval of Contracts \$500,000 and Above**

April 17, 2014

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	------------------------------------	------------------------------------	------------------------------

<u>United Health Care</u>	Student Health Insurance	\$2,500,000	\$2,000,000	7/01/14-6/30/15
---------------------------	--------------------------	-------------	-------------	-----------------

This coverage was moved to the Inter-University Purchasing Council Consortium contract in 2012 and will continue again this year. The University provides the opportunity to purchase a voluntary student health insurance coverage to its undergraduate and graduate student population. The entire premium cost is paid by the students who enroll for the coverage. For FY 14/15 the cost of this coverage is not expected to exceed \$2,500,000. This increase is due to a larger volume of international students and an underestimation of the costs for FY14. This contract may be renewed by the IUC on an annual basis by mutual agreement.

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	------------------------------------	------------------------------------	------------------------------

<u>United Health Care</u>	School of Medicine Student Health Insurance	\$536,000	\$689,964	7/01/14-6/30/15
---------------------------	---	-----------	-----------	-----------------

This Inter-University Purchasing Council Consortium contract for insurance coverage is also offered to School of Medicine students resulting in significant savings as compared to the open market. The entire premium cost is paid by the students who enroll for the coverage. Coverage for FY 14/15 is not expected to exceed \$536,000 which is a significant drop due to lower rates caused by increased deductibles.

Contact: Dee Wilcox x2934

**Wright State University  
Approval of Contracts \$500,000 and Above**

**April 17, 2014**

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	------------------------------------	------------------------------------	------------------------------

<u>Anthem</u>	Medical and Prescription Insurance	\$29,000,000	\$22,810,000	1/01/14-12/31/16
---------------	------------------------------------	--------------	--------------	------------------

Wright State University purchases self-funded medical and prescription coverage for eligible employees who elect enrollment and their qualifying dependents. The carrier for this coverage is Anthem (renegotiated January 2014 - December 2016). The large increase in the contract amount is the result of WSU not renewing its contract with the Rx Ohio Collaborative for prescription drugs (\$5.4 million in FY14) and as a result including the coverage with Anthem. Employees pay a portion of this cost on a pre-tax payroll deduction basis. The coverage provides benefits for such items as hospitalization, surgery, physician care and prescription drugs. Employees share in the cost of these services through co-payments and deductibles as well. The cost of this coverage for FY 14/15 is not expected to exceed \$29,000,000.

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	------------------------------------	------------------------------------	------------------------------

<u>Marsh USA Inc.</u>	Casualty and Property Insurance for the University	\$600,000	\$575,000	7/01/14-6/30/15
-----------------------	---	-----------	-----------	-----------------

Wright State participates in the Inter-University Purchasing Council's Insurance Consortium for the acquisition of all major insurance coverage. The consortium's prices provide a much lower cost than the university's individualized rates and are competitively bid. Primary coverage included are casualty and property. Also included within services are coverage's for medical malpractice, cyber, and environmental insurance. This was competitively bid by our broker "Marsh USA" but is not expected to exceed \$600,000. This contract may be extended by the IUC on an annual basis by mutual agreement.

**Wright State University  
Approval of Contracts \$500,000 and Above**

**April 17, 2014**

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
<u>Mills Morgan Development Ltd</u>	Lease at University Park Building A	\$244,464	\$286,921	4/01/06-6/30/15
	Lease at University Park Building B	N/A	N/A	
	Lease at University Park Building C	\$236,903	\$310,014	9/01/07-8/31/16
		<u>\$481,367</u>	<u>\$596,935</u>	

Monthly rent, maintenance and amortization for 3821 Colonel Glenn Hwy, Fairborn, OH - Building A at University Park.  
 Monthly rent, maintenance and amortization for 3855 Colonel Glenn Hwy, Fairborn, OH - Building C at University Park.  
 As of March 31, 2013, we are no longer leasing 3817 Colonel Glenn Hwy, Fairborn, OH - Building B at University Park.  
 The above lease amounts are not expected to exceed \$481,367 for FY 14/15.

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
<u>Ohio Bureau of Workers' Compensation</u>	Worker's Compensations Premium	\$500,000	\$500,000	7/01/14-6/30/15

Payment of quarterly Worker's Compensation premium to the State of Ohio.

**Wright State University  
Approval of Contracts \$500,000 and Above**

April 17, 2014

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	------------------------------------	------------------------------------	------------------------------

<u>Wright State Physicians</u>	Professional Services	\$5,800,000	\$4,500,000	7/01/14-6/30/15
--------------------------------	-----------------------	-------------	-------------	-----------------

Professional services for physician faculty for FY 14/15.

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	------------------------------------	------------------------------------	------------------------------

<u>Ellucian Company LP</u>	Banner ERP System	\$611,790	\$680,000	10/01/14-9/30/19
----------------------------	-------------------	-----------	-----------	------------------

Ellucian, formally SunGard SCT, is the vendor for the university's ERP system. This purchase order is for the maintenance and license agreement for the system. The University has determined it is most efficient to enter into a 5 year contract at an annual amount of \$611,790 or a total of \$3,058,950 for the five year period ending September 30, 2019.

**Wright State University  
Approval of Contracts \$500,000 and Above**

**April 17, 2014**

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
<u>Pomeroy IT Solutions</u>	Computer Purchases	\$1,500,000	\$2,000,000	7/01/14-6/30/15

Our computer purchases are through a state of Ohio/IUCPG Consortium. Pomeroy IT Solutions is the local dealer for desk top computers, monitors, and laptops. Individual purchases are generally under \$2,000, however over the course of a year, aggregated spend reaches in excess of a million dollars for the equipment and peripheral items that support computers. Other individual bids are conducted for specific computer equipment (such as servers), when expected to cost in excess of \$25,000. This spend is also aggregated into the total purchases from the supplier throughout the year. The above spend is aggregated including CATs and College of Engineering and Computer Science. FY 14/15 includes all spend to Pomeroy and is not expected to exceed \$1,500,000.

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
<u>Pepsi</u>	Pepsi Products	\$644,000	\$610,000	7/01/12-6/30/16

Dining Services requires Pepsi products (cans and bottles) for soda, fountain drinks, juices, water, and teas. Vending Services requires Pepsi beverages to be resold in their machines. Nutter Center requires Pepsi products for concessions and vending machines at their locations. The estimated combined spend is not expected to exceed \$644,000 for FY 14/15.

**Wright State University  
Approval of Contracts \$500,000 and Above**

**April 17, 2014**

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	--------------------------------	--------------------------------	--------------------------

<u>Xerox</u>	Managed Print Services	\$3,000,000	N/A - Currently in-house (approx. \$2.5M/yr.)	2/01/14 - 6/30/18
--------------	------------------------	-------------	---	-------------------

This is a collaborative effort including Clark State Community College and Central State University, with WSU taking the lead and conducting the bid process. This project is targeted to include the aggregation of all impressions made on campus including networked multi-function devices, desktop copiers, production equipment, and related support and peripherals. A Managed Print Services program will also enhance green initiatives and diminish waste. The total cost outlay to Xerox is not yet known but the comprehensive net savings to the University is expected to be significant.

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	--------------------------------	--------------------------------	--------------------------

<u>To Be Bid</u>	Alphalt Work	\$700,000	N/A	N/A
------------------	--------------	-----------	-----	-----

The University will conduct a competitive bid for the resurface of parking lot No. 4 and perform miscellaneous road repair as a result of the recent winter weather. The work will take place over the summer months and is not expected to exceed \$700,000.

**Wright State University  
Approval of Contracts \$500,000 and Above**

**April 17, 2014**

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	--------------------------------	--------------------------------	--------------------------

To Be Bid	Rike Hall Coffee Bar	\$600,000	N/A	N/A
-----------	----------------------	-----------	-----	-----

This project is for the construction of a new coffee bar sales facility within Rike Hall. A portion of the funding will be supported by private donations.

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	--------------------------------	--------------------------------	--------------------------

SEI Investments Company	Investment Advisory Services	\$900,000	N/A	7/1/14 - 6/30/15
-------------------------	------------------------------	-----------	-----	------------------

This service was competitively bid this winter for the first time in over twenty years resulting in the University switching its investment advisor for the university's operating investments to SEI beginning July 1, 2014. Final contract details are being negotiated at this time but the estimated total fees for FY 15 are not expected to exceed \$900,000

<u>VENDOR</u>	<u>DESCRIPTION OF SERVICES</u>	<u>2014-15 CONTRACT AMOUNT</u>	<u>2013-14 CONTRACT AMOUNT</u>	<u>TERMS OF CONTRACT</u>
---------------	--------------------------------	--------------------------------	--------------------------------	--------------------------

To Be Bid	University Branding Campaign	\$3,000,000	N/A	7/1/14-6/30/15
-----------	------------------------------	-------------	-----	----------------

Services in connection with FY 15 university branding efforts (advertising, media, sponsorship, etc.). Amount not expected to exceed \$3,000,000.